

EXECUTIVE SUMMARY

Recommendation of \$500,000 or Less 59-086V – Professional Development Services for Coach Credentialing Program

Introduction

Responsible: Procurement & Warehousing Services (PWS)

This request is to approve the recommendation to award 59-086V with New Teacher Center Corporation for Professional Development Services for Coach Credentialing Program, commencing upon execution by all parties and ending on June 30, 2019. This contract 59-086V was issued to replace the previous contract 58-128V, awarded on August 22, 2017, under Agenda Item II-1, expired on June 30, 2018, and will be used by the Coaching and Induction Department. The requested spending authority for this award is \$ 77,550, and the funding source is through the Teacher Incentive Fund competitive grant.

Goods/Services Description

Responsible: Coaching and Induction Department

The Teacher Incentive Fund (TIF) grant includes the development and implementation of enhancements to the District's teacher leadership and principal leadership career continuum. A portion of existing TIF funds will be used to continue the partnership with the New Teacher Center (NTC) in providing support around a systematic approach to teacher development, professional learning and the continuation of the Instructional Coach Credentialing Program. Broward County Public Schools expects that high-quality implementation of strategies and activities will have positive impacts on student achievement, as educators' effectiveness gains are realized. Each year of the grant, the Coaching and Induction department continues to work toward sustainability. Results are shown in lower costs with the Scope of Work (Attachment A) within the agreement.

Procurement Method

Responsible: PWS

The Program was implemented by NTC under the previous contract which was awarded on August 22, 2017, under Agenda Item II-1 (Reference: 58-128V) and expired on June 30, 2018. NTC developed and implemented the program with The School Board of Broward County, Florida (SBBC), and, since NTC was the Vendor who developed and implemented the program and has all knowledge and expertise to keep supporting SBBC, the Coaching and Induction Department and PWS agreed the best option was to direct negotiate with NTC. Additionally, this would avoid any issues regarding the transfer of knowledge to another vendor, including any additional transition costs. After considering all aspects mentioned, the procurement method chosen was through a Direct Negotiation. Pursuant to the Department of Education, Rule 6A-1.012, 11(b), Florida Administrative Code as authorized by Section 1010.04(4)(a), Florida Statutes, and School Board Policy 3320, Section II, H, the requirement for requesting competitive solicitation for commodities or contractual services from three (3) or more sources is waived for the purchase of professional services.

Financial Impact

Responsible: PWS and Coaching and Induction

The funding source is through the Teacher Incentive Fund competitive grant for \$77,550, and there is no financial impact to the District's general fund. The financial impact represents an estimated contract value; however, the amount authorized will not exceed the estimated contract award amount.

For this Agreement, the following costs have been lowered due to SBBC is working towards sustainability.

Recommendation of \$500,000 or Less
59-086V - Professional Development Services for Coaching Credentialing Program
December 18, 2018 Board Agenda
Page 2

The costs are structured in the following formats:

District and Program Leader Services		<u>Cost of Services</u>
<u>Item</u>	<u>Description</u>	
1.	<u>Program Implementation and Leader Support (5 Registrations @ \$850)</u>	<u>\$4,250</u>
2.	<u>Presenter Professional Development (5 Registrations @ \$3,500)</u>	<u>\$17,500</u>
3.	<u>Professional Development for School Leaders and Leadership Coaches Sustaining Membership (CLASS Sustaining Membership)</u>	<u>\$5,000</u>
4.	<u>Year 1 and Year 2 Mentor Professional Development Sustaining Membership</u>	<u>Year 1 \$11,500</u>
	<u>a) Authorized Curriculum</u>	<u>Year 2 \$36,000</u>
	b) Presenter Collaborative	
	c) Online Tools and Materials	
	d) Professional Development Materials	
5.	<u>Additional Learning Zone Licenses (Add up to 900 additional licenses for online tools for mentors/coaches that have already been through professional development and their teachers.)</u>	<u>\$3,300</u>
	<u>Total Program Services</u>	<u>\$77,550</u>

The previous contract was awarded on August 22, 2017, under Agenda Item II-1 (Reference: 58-128V). The funding source was through the Teacher Incentive Fund competitive grant for \$243,150. There was no financial impact to the District's general fund.